



Fred Collins
President / CEO



GENERAL SERVICES ADMINISTRATION
Federal Acquisition Service
Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA Advantage!**TM, a menu-driven database system. The INTERNET address for **GSA Advantage!**TM is: <http://www.GSAAdvantage.gov>.

Schedule for - Professional Services Schedule (PSS)
Federal Supply Group: 00CORP

Small Business
Service Disabled Veteran Owned Small business
SBA Certified Small Disadvantaged business
SBA Certified 8(a) Firm

Contract Number: 47QRAA18D00DE

Contract Period: 08/02/2018 through 08/01/2023

For more information on ordering from Federal Supply Schedules
click on the FSS Schedules button at <http://www.gsa.gov/schedules-ordering>

FOXX PROFESSIONALS, LLC
13109 Water Fowl Way
Upper Marlboro, MD 20774 7005

Contract Administration:
Fred Collins
GSAInfo@FoxxPro.com

Tel: 301-213-1470
Fax: 301-218-1696
www.foxxprollc.com

CUSTOMER INFORMATION:

1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:

| SIN | Recovery | SIN Description | |
|-------|----------|--|-----------|
| 874-1 | 874-1RC | Integrated Consulting Services | Pages 4-9 |
| 874-6 | 874-6RC | Acquisition Management Support | Pages 4-9 |
| 874-7 | 874-7RC | Integrated Business Program Support Services | Pages 4-9 |

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.

1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item.

2. Maximum Order: \$1,000,000.00

3. Minimum Order: \$100.00

4. Geographic Coverage (delivery Area): Domestic

5. Point(s) of production (city, county, and state or foreign country): Same as company address

6. Discount from list prices or statement of net price: Government net prices (discounts already deducted).

7. Quantity discounts: None

8. Prompt payment terms: Net 30 days

9a. Government purchase cards are accepted up to the micro-purchase threshold.

9b. Government purchase cards are accepted above the micro-purchase threshold.

10. Foreign items (list items by country of origin): None

11a. Time of Delivery (Contractor insert number of days): Specified on the Task Order

11b. Expedited Delivery. The Contractor will insert the sentence "Items available for expedited delivery are noted in this price list." under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: Contact Contractor

11c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: Contact Contractor

11d. Urgent Requirements. The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to affect a faster delivery: Contact Contractor

12. F.O. B Points(s): Destination

13a. Ordering Address(es):

ATTN: GSA Orders
FOXX PROFESSIONALS, LLC
13109 Water Fowl Way
Upper Marlboro, MD 20774 7005
GSAInfo@FoxxPro.com
Tel: 301-213-1470
Fax: 301-218-1696
www.foxxprollc.com

13b. Ordering Procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).

14. Payment Address(es):

ATTN: Accounts Receivable
FOXX PROFESSIONALS, LLC
13109 Water Fowl Way
Upper Marlboro, MD 20774 7005
GSAInfo@FoxxPro.com
Tel: 301-213-1470
Fax: 301-218-1696
www.foxxprollc.com

15. Warranty Provision: Contractor’s standard commercial warranty.

16. Export Packing Charges (if applicable): N/A

17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level): Contact Contractor

18. Terms and conditions of rental, maintenance, and repair (if applicable): N/A

19. Terms and conditions of installation (if applicable): N/A

20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): N/A

20a. Terms and conditions for any other services (if applicable): N/A

21. List of service and distribution points (if applicable): N/A

22. List of participating dealers (if applicable): N/A
23. Preventive maintenance (if applicable): N/A
- 24a. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants: N/A
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor's website or other location.) The EIT standards can be found at: www.Section508.gov/.
25. Data Universal Numbering System (DUNS) number: 789241697
26. The Foxx Professionals registration is current in the Central Contractor Registration (CCR) database.
27. Final Pricing: The rates shown below include the Industrial Funding Fee (IFF) of 0.75%.

Labor Categories Pricing

| Item | SIN | Awarded Labor Category | Site | GSA Price 8/2/18-8/1/19 | GSA Price 8/2/19-8/1/20 | GSA Price 8/2/20-8/1-21 | GSA Price 8/2/21-8/1/22 | GSA Price 8/2/22-8/1/23 |
|------|-------------------------|------------------------|------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|
| 1 | 874-1 874-6 874-7 | Acquisition Analyst | Both | \$110.00 | \$112.75 | \$115.57 | \$118.46 | \$121.42 |
| 2 | 874-1 874-6 874-7 | Acquisition Consultant | Both | \$130.00 | \$133.25 | \$136.58 | \$140.00 | \$143.50 |
| 3 | 874-1 874-6 874-7 | Acquisition SME | Both | \$150.00 | \$153.75 | \$157.59 | \$161.53 | \$165.57 |
| 4 | 874-1 874-6 874-7 | Admin Support I* | Both | \$50.00 | \$51.25 | \$52.53 | \$53.84 | \$55.19 |
| 5 | 874-1 874-6 874-7 | Admin Support II* | Both | \$60.00 | \$61.50 | \$63.04 | \$64.61 | \$66.23 |
| 6 | 874-1 874-6 874-7 | Admin Support III* | Both | \$70.00 | \$71.75 | \$73.54 | \$75.38 | \$77.27 |
| 7 | 874-1 874-6 874-7 | Analyst I | Both | \$70.25 | \$72.01 | \$73.81 | \$75.65 | \$77.54 |
| 8 | 874-1 874-6 | Analyst II | Both | \$90.25 | \$92.51 | \$94.82 | \$97.19 | \$99.62 |

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|----|-------------------------|--------------------|------|----------|----------|----------|----------|----------|
| | 874-7 | | | | | | | |
| 9 | 874-1 874-6 874-7 | Analyst III | Both | \$110.25 | \$113.01 | \$115.83 | \$118.73 | \$121.70 |
| 10 | 874-1 874-6 874-7 | Project Manager | Both | \$120.00 | \$123.00 | \$126.08 | \$129.23 | \$132.46 |
| 11 | 874-1 874-6 874-7 | Program Manager I | Both | \$150.00 | \$153.75 | \$157.59 | \$161.53 | \$165.57 |
| 12 | 874-1 874-6 874-7 | Program Manager II | Both | \$175.00 | \$179.38 | \$183.86 | \$188.46 | \$193.17 |

LABOR CATEGORY DESCRIPTIONS

| Title | Description | Education | Skills |
|---------------------|---|--|--|
| Acquisition Analyst | Provides acquisition life-cycle support to program teams or acquisition staff. Provides general support in the development and preparation of acquisition milestone documentation, acquisition planning, independent government cost estimates, development of requirements document (performance work statements, statements of work, and statement of objectives), quality assurance surveillance plans, performance measurement, market analyses, needs assessments, configuration management support, development of procedural/technical manuals, vendor management, and solicitation development. | BA/BS or HS/GED with an additional 4 years of experience is required | 4 years or more experience within a systems acquisition environment supporting the full range of acquisition activities. |

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|------------------------|---|--|---|
| Acquisition Consultant | <p>Applies comprehensive knowledge of the Federal Acquisition Regulation and Departmental guidance to advise on strategies for improving acquisition support/quality management within the organization. Provide expert advice to senior acquisition leadership on strategies for achieving transformation level objectives within the organization; regularly devises innovative approaches for implementing new acquisition policy initiatives; designs and deploys leading edge measurement approaches for evaluating effectiveness of new policies and procedures. Uses quantitative analytical techniques to assess system acquisition process issues; develops risk reduction and risk mitigation approaches for enabling achievement of acquisition and program planning, control, and execution; assists Government procurement agencies in designing new and innovative acquisition vehicles across the entire spectrum of contract types, solicitation types, and functional requirements approaches; assists in formulating source selection plans including evaluation factors and sub-factors; leads source selection teams to thoughtful outcomes; defines and designs criteria for determining benefit; designs and establishes processes for managing source selection activities, and post-award transition planning. The Acquisition Consultant is capable of performing the duties of an Acquisition Analyst.</p> | BA/BS or HS/GED with an additional 4 years of experience is required | 8 years or more experience within a systems acquisition environment supporting the full range of acquisition activities. |
| Acquisition SME | <p>Applies comprehensive knowledge of the Federal Acquisition Regulation and Departmental guidance to advise on strategies for improving acquisition support/quality management within the organization. Provide expert advice to senior acquisition leadership on strategies for achieving transformation level objectives within the organization; regularly devises innovative approaches for implementing new acquisition policy initiatives; designs and deploys leading edge measurement approaches for evaluating effectiveness of new policies and procedures. Uses quantitative analytical techniques to assess system acquisition process issues; develops risk reduction and risk mitigation approaches for enabling achievement of acquisition and program planning, control, and execution; assists Government procurement agencies in designing new and innovative acquisition vehicles across the entire spectrum of contract types, solicitation types, and functional requirements approaches; assists in formulating source selection plans including evaluation factors and sub-factors; leads source selection teams to thoughtful outcomes; defines and designs criteria for determining benefit; designs and establishes processes for managing source selection activities, and post-award transition planning. The Acquisition SME is capable of performing the duties of an Acquisition Analyst.</p> | BA/BS or HS/GED with an additional 4 years of experience is required | 12 years or more experience within a systems acquisition environment supporting the full range of acquisition activities. |

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| Administrative Support I | Performs administrative duties necessary to meet customer clerical and administrative needs. Assigned a wide variety of additional duties, based on vast knowledge of organization operations, such as preparing management status reports, producing presentations, data entry, documenting meeting minutes, proofreading, filing, preparing executive-level communications, and other administrative tasks. Employs basic knowledge of client policies and procedures. | HS | 0 |
| Administrative Support II | Performs moderate administrative duties necessary to meet or exceed customer clerical and administrative needs. Assigned a wide variety of additional duties, based on vast knowledge of organization operations, such as preparing management status reports, producing presentations, data entry, documenting meeting minutes, proofreading, filing, preparing executive-level communications, and other administrative tasks. Employs basic knowledge of client policies and procedures. | HS | 4 years experience performing commensurate functions |
| Administrative Support III | Performs complex administrative duties necessary to meet or exceed customer clerical and administrative needs. Assigned a wide variety of additional duties, based on vast knowledge of organization operations, such as preparing management status reports, producing presentations, data entry, documenting meeting minutes, proofreading, filing, preparing executive-level communications, and other administrative tasks. Employs basic knowledge of client policies and procedures. | HS | 8 years experience performing commensurate functions |
| Analyst I | Works under general supervision to support analyst functions including data collection, interviewing, and data modeling. Possesses knowledge of applying analytic methodologies and principles to address client's needs. Conducts activities in support of project team's objectives. Gathers, analyzes, and produces content and data required for preparation of training materials and communication deliverables. May support program or project team requirement for financial tools, analysis, budgeting, acquisition, statistical process control, risk modeling and analysis, process modeling in simulation, strategic and business planning. Uses analytic techniques to help assess the impact of industry trends, policy or standard methodologies. Translates information into clear, legible documents to be used by client personnel at multiple levels. Prepares, disseminates and provides for the orderly safeguard of documentation. Demonstrates effective interpersonal and communication skills. Supervised by and works closely with senior Analysts and other project team leads. | BA/BS or HS/GED with an additional 4 years of experience is required | 2 years of relevant analyst experience |

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| Analyst II | <p>Possesses demonstrated knowledge and experience in the application of analytic methodologies and principles to address client needs, evaluate project objectives and contribute to the implementation of strategic direction. Performs analyst functions including data collection, interviewing, data modeling, research and other analyst duties as assigned including support for surveying efforts. Additional duties may include leveraging knowledge of financial tools, analysis, budgeting, acquisition, cost control, statistical process control, risk modeling and analysis, process modeling in simulation, strategic and business planning and creation of performance measurements to support project objectives. Conducts activities in support of project team's objectives. Demonstrates strong interpersonal and communications skills. Works closely with senior program and other project team members. May direct the activities of junior staff.</p> | BA/BS or HS/GED with an additional 4 years of experience is required | 4 years of relevant analyst experience |
| Analyst III | <p>Demonstrates expertise developing and applying analytic methodologies and principles. Leads the application of analytic techniques and helps define project objectives and methodologies and principles. Resolves complex problems requiring an in-depth knowledge of strategic direction. Responsible for providing leadership, vision and insight to client and project teams centered on a broad range of knowledge areas including risk, budget, acquisition, financial analysis, and methodology. Resolves complex problems and supports recommended solutions requiring an in-depth knowledge of analytic methodologies and principles. May provide financial support for preparation of briefing materials and reviews, financial reports and other reports and recommendations supporting project financial health and risk management. Able to demonstrate managerial and supervisory skills necessary to direct the activities of junior Analysts or other staff on activities related to the application of analytical techniques and methodologies.</p> | BA/BS or HS/GED with an additional 4 years of experience is required | 8 years of relevant analyst experience |
| Project Manager | <p>Responsible for the daily management and administration of small-scale project tasks. Develops detailed work plans and schedules. Assigns staff responsibilities and supervises all staff efforts. Maintains control over available resources as necessary to complete tasks in accordance with schedule milestones and budgetary constraints. Performs quality review of all work products. Interacts continually with customer representatives to present interim results, discuss concerns, and ensure total product/service satisfaction. The program manager maintains and manages the client interface at the senior levels of the client organization. Ensures program management methods are consistent with the principles and practices of the Program Management Body of Knowledge (PMBOK) Guide. PMP certification is desirable but not required for this position.</p> | BA/BS or HS/GED with an additional 4 years of experience is required | 4 years of relevant management experience |

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| Program Manager I | Provides management for multiple projects/tasks, subcontracts, ongoing operational efforts and groups of personnel, or complex medium - scale project tasks. Reviews project proposal or plan to determine time frame, funding limitations/requirements, resource requirements, and allocates resources for project phases. Develops detailed work plans and schedules. Assigns staff responsibilities and supervises all staff efforts. Maintains control over available resources as necessary to complete tasks in accordance with schedule milestones and budgetary constraints. Performs quality review of all work products. Interacts continually with customer representatives to present interim results, discuss concerns, and ensure total product/service satisfaction. The program manager maintains and manages the client interface at the senior levels of the client organization. Ensures program management methods are consistent with the principles and practices of the Program Management Body of Knowledge (PMBOK) Guide. PMP certification is desirable but not required for this position. | BA/BS or HS/GED with an additional 4 years of experience is required | 6 years of relevant management experience |
| Program Manager II | Provides management for multiple projects/tasks, subcontracts, ongoing operational efforts and groups of personnel, or complex large - scale project tasks. Reviews project proposal or plan to determine time frame, funding limitations/requirements, resource requirements, and allocates resources for project phases. Develops detailed work plans and schedules. Assigns staff responsibilities and supervises all staff efforts. Maintains control over available resources as necessary to complete tasks in accordance with schedule milestones and budgetary constraints. Performs quality review of all work products. Interacts continually with customer representatives to present interim results, discuss concerns, and ensure total product/service satisfaction. The program manager maintains and manages the client interface at the senior levels of the client organization. Ensures program management methods are consistent with the principles and practices of the Program Management Body of Knowledge (PMBOK) Guide. PMP certification is desirable but not required for this position. | BA/BS or HS/GED with an additional 4 years of experience is required | 8 years of relevant management experience |

Service Contract Act (SCA) Matrix

| SCA Eligible Labor Category | SCA Equivalent Code Title | Wage Determination No |
|-----------------------------|---------------------------|-----------------------|
| Admin Support I | 01311 - Secretary I | 2015-4282 |
| Admin Support II | 01312 - Secretary II | 2015-4282 |
| Admin Support III | 01313 - Secretary III | 2015-4282 |

*The Service Contract Act (SCA) is applicable to this contract and it includes SCA applicable labor categories. The prices for the indicated (**) SCA labor categories are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCA matrix. The prices awarded are in line with the geographic scope of the contract (i.e. nationwide).*